



REALTOR
OF EXCELLENCE



REALTOR
OF
EXCELLENCE

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A modern living room with a white sofa, a wooden coffee table, and a large potted plant. The room is bright and minimalist, with a white wall and a large window. The text is overlaid on a blue rectangular background.

EXCELLENCE IN REAL ESTATE
MEANS HONEST GUIDANCE,
ETHICAL CARE
AND TREATING CLIENTS
AS LIFE LONG FRIENDS

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OUR STORY

For over 20 years, Sean Britt built a successful real estate career, earning multiple “Agent of the Year” awards. Yet traditional agencies tied him to outdated systems, weekly office duties, show houses, and rigid commissions, that drained his time and energy, time and energy he could be spending with clients.

In 2009, Sean and his brother Toni saw a better way. They envisioned a model that freed agents from costly overheads and micromanagement, allowing more focus on buyers and sellers. To make it real, they searched worldwide for secure, paperless technology that enabled agents to work remotely while staying fully connected.

With years of testing, support, and feedback, they created a groundbreaking system, reducing costs, empowering agents, and giving clients a smarter, more personal real estate journey.

Today, Realtor of Excellence is more than a company, it’s a movement. Built on innovation, integrity, and client care, Sean and Toni’s vision combines modern technology with a people-first approach, ensuring agents thrive and clients always come first.

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ABOUT US

At Realtor of Excellence, choosing us, means choosing experience, innovation, and genuine care. Since 1976, our mission has been simple: helping families buy and sell homes with confidence and trust.

Founded by Paul and Azalea Enderli, we've grown from a family business into one of Africa's most forward-thinking real estate firms. In 2010, under Sean Britt and Toni Enderli, we became Africa's first cloud-based real estate company, blending family values with modern technology for a seamless property experience. By working virtually, our agents avoid outdated office systems and focus entirely on you, offering personal attention, faster communication, and service tailored to your lifestyle.

What sets us apart is commitment. Our agents thrive in a supportive structure that empowers them to grow while keeping clients first. That means you work with motivated professionals invested in achieving the best outcome for your property journey.

With Realtor of Excellence, real estate is more than transactions, it's about protecting your investment, moving confidently, and transforming lives.

MISSION STATEMENT

At Realtor of Excellence, our mission is to redefine real estate by cultivating genuine connections, unwavering trust, and a flexible, empowering environment for our agents and teams.

We are committed to operating with integrity and honesty, ensuring that every interaction honors the importance of family, community, and personal well-being.

By embracing the freedom of a virtual workspace, we empower our agents and teams to excel on their own terms, without the constraints of micromanagement or outdated traditions and in the process crafting a future where success is measured by the strength of our relationships and the care we put into every home and every client and not the commission we earn.



OUR HIGHLY-SKILLED TEAM



Sean Britt

Chief Executive Officer

Sean has dedicated 35 years to the real estate industry, 15 years working as an agent, 5 years in a dual role as agent and manager, and 15 years as the founder and leader of Realtor of Excellence. He believes that staying actively involved in the market is essential for effective leadership because it allows him to truly understand the challenges and opportunities the agents face.

However, his new found passion is supporting the Realtor of Excellence agents & team leaders and watching the company grow consistently while always exploring fresh ideas to keep the team ahead of the competition.



Toni Enderli

Chief Operating Officer for Europe

At the age of 19, Toni Enderli began his career at the company as an assistant to one of the directors, quickly proving that real estate ran in his veins. His true passion has always been development, and over the years he built a highly successful development sales team while also managing several development projects himself.

In 2010, Toni played a key role in founding Realtor of Excellence.

In 2020, amidst the Covid pandemic, Toni relocated his entire family to Switzerland and launched the Realtor of Excellence Family Office, a venture that has achieved remarkable success in just four short years.



Azalea Enderli

Chief Financial Officer

Azalea Enderli has dedicated 45 years to the real estate industry, working alongside her late husband, Paul Enderli, who served as Realtor of Excellence Chairman for 12 years. While she has a strong track record in listings, sales, and leading a successful team of female agents, her standout skill has been her ability to keep the company financially sound even during challenging times. Today, she continues to oversee the company's financial operations with the same commitment and expertise that have defined her career.



Gillian Black

Chief Operating & Financial Officer

Gillian began her journey with the company at the age of 18, coming straight from school to work as an assistant to one of the directors. Through her hard work, dedication, and loyalty, along with the guidance of Azalea Enderli, she has steadily climbed the ranks and now holds the position of Chief Operating & Junior Financial Officer, as well as a shareholder in the company.

SERVICES

SALES

At Realtor of Excellence, our sales service goes beyond simply selling a property, we focus on creating a seamless, personalized experience that delivers real results.

By combining decades of expertise with modern, cloud-based technology, our agents dedicate more time to clients and less to outdated office tasks. This means faster communication, innovative marketing strategies, and tailored solutions designed to secure the best outcome for your sale.

With integrity, care, and a people first approach at the heart of everything we do, we don't just sell homes, we help you move confidently into your next chapter.

MARKETING

At Realtor of Excellence, our marketing approach blends innovation with authenticity to showcase every property at its best.

By leveraging cloud based technology, digital platforms, and targeted strategies, we reach buyers wherever they are, locally and globally. Our agents focus on storytelling, highlighting not just the features of a home but the lifestyle it offers.

This modern, client first approach ensures maximum exposure, faster results, and a more personal connection between buyers, sellers, and their future homes.

LISTING

At Realtor of Excellence, listing your property means more than putting it on the market—it's about creating a strategy that attracts the right buyers and delivers the best result. Our agents combine local expertise with innovative, cloud based tools to showcase your home professionally, reaching qualified buyers quickly and effectively.

From tailored marketing to personalized guidance, we ensure your property stands out while making the process smooth, transparent, and focused on your goals.





SERVICES

LEASING

At Realtor of Excellence, leasing your property is about more than filling a space, it's about finding the right tenant and protecting your investment.

Our team uses smart technology and targeted marketing to connect with quality tenants quickly, while handling the details with transparency and care. From showcasing your property to managing applications, we make the leasing process seamless, professional, and focused on delivering peace of mind.

We also carefully qualify tenants financially and conduct regular property inspections throughout the lease to ensure your investment is always safeguarded.

COMMERCIAL & INDUSTRIAL

At Realtor of Excellence, our commercial and industrial sales and rentals service is designed to support Cape Town's dynamic business community. Whether you're selling, leasing, or searching for the perfect space, we bring together deep market insight, innovative marketing tools, and a client-first approach to deliver the best results.

We understand the unique demands of commercial and industrial property in Cape Town, from bustling city offices to large-scale warehouses and factories. Our focus is on maximizing value for property owners, minimizing vacancies, and helping businesses find spaces that truly support their growth and success.

With transparent processes, tailored strategies, and an unwavering commitment to service, we make every transaction seamless, professional, and aligned with your business goals. For us, it's not just about property, it's about powering Cape Town's business future.

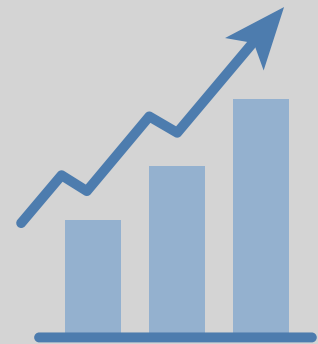
SERVICES

INTERNATIONAL PROPERTY INVESTMENT

At Realtor of Excellence, property knows no borders. With our international office in Switzerland, we connect investors to some of the world's most exciting property opportunities. From luxury ski resort units in Andermatt and Lauchernalp to landmark developments in Dubai, Montenegro, Portugal, Spain, and London, our global reach gives clients access to secure, high-value investments across prime markets.

Backed by decades of real estate expertise and a people-first philosophy, we provide more than listings, we deliver insight, guidance, and confidence in every international transaction. Whether you're expanding your portfolio, searching for a lifestyle property abroad, or looking for long-term returns, our team ensures your investment journey is seamless, transparent, and designed around your goals.

With Realtor of Excellence, you don't just invest in property, you invest in opportunity, growth, and peace of mind across borders.



RECENTLY SOLD

 3 DAYS ON MARKET

MILNERTON RIDGE

SALE PRICE
R4 300,000

 4 BEDROOMS

 2 GARAGES

 3 BATHROOMS

 7 00 SQM LAND SIZE



 3 DAYS ON MARKET

BLOUBERG/ BIG BAY

SALE PRICE
R7 180,000

 4 BEDROOMS

 3 GARAGES

 3 BATHROOMS

 613 SQM LAND SIZE



 3 DAYS ON MARKET

SUNNINGDALE

SALE PRICE
R3 000,000

 4 BEDROOMS

 2 GARAGES

 3 BATHROOMS

 7 00 SQM LAND SIZE



 5 DAYS ON MARKET

BOTHASIG

SALE PRICE
R2 350 000

 4 BEDROOMS

 2 GARAGES

 2 BATHROOMS

 595 SQM LAND SIZE



RECENTLY SOLD

 1 HOUR ON MARKET

SOMERSET WEST

SALE PRICE
R4 955,000

 3 BEDROOMS

 1 GARAGE

 3 BATHROOMS

 1 012 SQM LAND SIZE



 SOLD BEFORE LISTING

RICHWOOD

SALE PRICE
R2 050 000

 3 BEDROOMS

 2 GARAGES

 2 BATHROOMS

 613 SQM LAND SIZE



 SOLD SAME DAY

CRAWFORD

SALE PRICE
R2 250 000

 3 BEDROOMS

 3 GARAGES

 1.5 BATHROOMS

 496 SQM LAND SIZE



 2 DAYS ON MARKET

MUIZENBERG

SALE PRICE
R1 200 000

 2 BEDROOMS

 1 GARAGE

 1 BATHROOMS

 56 SQM PROPERTY SIZE



TESTIMONIALS



Working with Mandy Murray from Realtor of Excellence was so pleasant. Not only are you charismatic with a great energy, you are really knowledgeable and dependable. You made the whole complicated process of buying a home simple and stress free. You were patient and provided us with valuable advice and insights based on your experience. Each time we spoke we felt at ease knowing you had our best interests in mind. We could not have anticipated a better experience or better service. We highly recommend you to anyone in need of an agent, they will be taken care of.

Thank you again.
Samantha Rodney



This was the 2nd time Carin Rolstone has sold one of my properties. My experience with her the first time gave me complete confidence to use her services again. Her friendly and calm personality plus her professionalism in the way she approaches everything from the initial viewing of the property, photos, everything in the written contract, the explanation, and even everything in between, to the sale being completed, she makes it so smooth and easy. She is such a pleasure and always give her cooperation, arrange and follow-up everything that needs to be done.....

Suzie Krugal



Matthew Norman - Realtor of Excellence
Selling my property for the first time felt daunting, until I met Matthew Norman. From day one, Matt guided me through every step of the process with care, patience, and total professionalism. His constant communication and transparency gave me peace of mind. I was never left wondering what was happening, he kept me updated with every key development throughout the sale. Matt also went above and beyond by recommending reliable attorneys and other professionals, providing the kind of real support I didn't even know I needed. Thanks to his knowledge, honesty, and unwavering guidance, what could have been a stressful process became smooth and successful.

A grateful first-time seller
Jamie



To whom it may concern
I would like to pay tribute and of course also highly recommend Realtor of excellence as an agent of superb and quality service. Randall Martin has impeccable professional sales technique. Not only is he sensitive to the client's needs, his Christian principles are of a perfect example of christlike traits that shines out through his morals and thought patterns. He comes proudly recommended and as a family, we would like to wish his business all the more success in the future. What a pleasure to do business with someone who sold our family home in 24 hrs.

Carmelita Brink
Luscinda Sheldon

FREQUENTLY ASKED QUESTIONS

1. WHAT SERVICES DOES YOUR REAL ESTATE COMPANY PROVIDE?

- Residential Sales – Helping families and individuals buy and sell homes with honesty, care, and innovation.
- Residential Leasing – Connecting landlords with quality tenants, handling applications with transparency, and safeguarding investments through financial checks and regular inspections.
- Commercial & Industrial Sales & Rentals – Providing tailored solutions for Cape Town’s business community, from offices to warehouses, with a focus on maximizing value and minimizing downtime.
- Marketing Services – Using modern, cloud-based technology and creative strategies to showcase properties locally and globally, ensuring maximum exposure and faster results.
- Property Listings – Offering a seamless, client-focused approach to getting your property market-ready and attracting the right buyers.
- International Property Investments – Through our Swiss office, giving clients access to premier developments in ski resorts (Andermatt & Loggenalp) and international hotspots including Dubai, Montenegro, Portugal, Spain, and London.

At every level, our focus remains the same: integrity, innovation, and client care, delivering real estate services that go beyond transactions to build lasting relationships and real results.

2. WHY SHOULD I WORK WITH YOUR REAL ESTATE COMPANY?

Realtor of Excellence is more than a real estate company, it’s a movement built on innovation, integrity, and client care.

For nearly five decades, we’ve helped families, investors, and businesses navigate property with confidence, combining trusted values with modern, cloud-based systems that free our agents to focus entirely on you.



What truly sets us apart is our people first philosophy. Our agents are empowered to deliver personal attention, faster communication, and seamless experiences that protect your investment and help you move into the next chapter with confidence.

With Realtor of Excellence, you don't just gain an agent, you gain a trusted partner dedicated to achieving the best possible outcome, locally and internationally.

3. HOW DO YOU MARKET PROPERTIES FOR SALES & LEASE?

At Realtor of Excellence, we go beyond traditional marketing to ensure your property stands out and attracts the right buyers or tenants.

Our approach blends innovation, reach, and personal care to deliver real results.

- High-Quality Photography & Virtual Walkthroughs – We showcase your property with professional images and immersive tours that bring spaces to life.
- Extensive Network – With agents across South Africa and international partners worldwide, your property reaches a far wider audience.
- Qualified Buyer & Investor Database – We tap into our large database of active, pre-screened buyers and investors who are already searching for opportunities.
- Smart, Targeted Marketing – From digital campaigns to tailored presentations, we position your property to attract serious interest quickly.

By combining technology, global reach, and a people-first approach, we create maximum exposure and deliver faster, more successful results, whether you're selling or leasing.





*Loving In
Memory*

PAUL ENDERLI

Paul Enderli's life was defined by his unwavering commitment to his family, his community, and the real estate industry, a passion that burned brightly from the moment he left his cherished homeland of Switzerland to embrace new opportunities in South Africa. His journey, marked by both personal sacrifice and professional distinction, spanned more than four dynamic decades during which he left an indelible mark on the real estate industry.

Arriving in South Africa with a heart full of hope and a mind filled with innovative ideas, Paul quickly established himself as a trailblazer in real estate. Not only did he dedicate his professional life to transforming the way properties were bought and sold, but he also embraced the role of community leader and mentor. His deep commitment saw him serve on several influential boards, where his guidance helped shape policies and drive progressive changes that benefitted both clients and fellow industry professionals.

A fervent advocate for excellence in real estate, Paul also played a pivotal role with the Institute of Estate Agencies in South Africa. At a time when the industry was seeking to redefine itself, his leadership was instrumental in breathing new life into this respected body, ensuring that its standards and practices evolved to meet the challenges of a modern marketplace. His efforts not only revitalized the organization but also set a benchmark for what true dedication and visionary oversight could achieve.

Paul was perhaps best known for founding Plotland Real Estates which later became known as Realtors International and after that Realtor of Excellence, a venture that would grow to become synonymous with innovation and success in the real estate industry.

Under his astute leadership, the brand not only thrived locally but also introduced groundbreaking initiatives, such as the pioneering Multiple Listing Service (MLS) system, which revolutionized how real estate information was shared across South Africa. This bold move not only enhanced transparency in transactions but also established new norms in the industry, reshaping it for the future.

THE REALTOR OF EXCELLENCE FAMILY



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